



**POSITION:** Senior Manager, Finance – Operations Business  
Partnering and Corporate Services  
**STATUS:** Full-Time  
**LOCATION:** Kohl & Frisch Limited (Concord, ON)  
**REPORTS TO:** VP, Finance  
**DEPARTMENT:** Finance

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Founded in 1916, Kohl & Frisch Limited has a solid reputation in the healthcare industry that distinguishes it as the only national, Canadian-owned and operated wholesale distributor. A family-owned company, it is one of Canada's leading national distributors and is the essential link between pharmaceutical manufacturers and healthcare providers. Kohl & Frisch is fully equipped to service large chain retailers, independent pharmacies, clinics, and hospitals for all their Rx, OTC, home healthcare, and front shop needs.

#### **Primary Role of This Position**

The Senior Manager, Finance – Operations Business Partnering and Corporate Services has overall ownership and accountability for partnering with operations, transportation and administrative functions, and to strategically manage corporate services including treasury, taxes (payroll and commodity), insurance, payroll, benefits, and pension.

The Senior Manager, Finance provides leadership and direction to 2 to 3 management direct reports and their teams. The Senior Manager, Finance is a trusted resource providing sound financial and business advisory to the Finance VP and the Executive Team.

In this role, the Senior Manager, Finance will partner closely with DC operations, transportation team, and administrative functions in identifying and driving continuous improvements from a controls, process and/or systems perspective.

The Senior Manager, Finance is responsible for creating a high-performance team and developing succession talent.

**Location: Concord, ON**

**Hybrid: Onsite 4 days a week and as needed for business needs.**



## **Major Responsibilities**

- Partner with distribution centres and transportation to assess areas of opportunities to tighten controls, streamline processes and drive financial benefits. Partner with them to put the right metrics in place to monitor these risks
- Collaborate with the business in negotiating value add contracts for the organization. Provide insightful information to enable the team to better partner and negotiate with vendors
- Ensures that business proposals are supported by a compelling business case, financial analysis and addressing all relevant business factors
- Analyze spending within the organization to determine areas of opportunity and bring the right level of scrutiny and discipline in managing these spend
- Provide strategic oversight to the treasury function, including daily borrowing, revolver loan payback and signing authority for vendor payments
- Provide strategic oversight to ensure K&F's Insurance program appropriately covers business risk and that risk mitigation and contingency plans are in place
- Ensure compliance with commodity and payroll tax legislation requirements
- Lead and develop the team to ensure high performance, strong teamwork and positive morale. Set challenging goals and high standards of performance
- Work closely with key external providers - Banking, Insurance, Tax consultants, in representing and negotiating K&F interests
- Lead and contribute to special projects as required to drive positive change in finance and the business
- Give oversight to ad hoc requirements as needed

## **Qualifications**

- Exceptional finance business partner to operations and transportation
- Background managing corporate services
- Strong people leader who empowers, develops and holds team accountable to strong performance
- Excellent written and verbal skills with the ability to succinctly summarize complex issues to non-finance people and executives
- Exceptional accounting knowledge and analytical skills with the ability to



problem solve and manage complex processes

- Effective interpersonal skills to develop rapport with other functions and build external relationship
- Ability to prioritize and manage multiple requirements, balancing short term high priorities along with longer term projects
- Exceptional business process acumen with ability to clearly identify issues and work with other functions to address changing business requirements

### **Education and Experience**

- University degree required, ideally with accounting, commerce focus
- Accounting designation CPA, CA or CPA, CMA required
- 5 -10 years of people management and at least 2 years managing people managers
- Distribution or manufacturing experience preferred.
- Experience managing corporate services is an asset.
- Combination of experience in public companies and privately owned companies is an asset.
- ERP systems experience required (Microsoft Dynamics preferred)
- ERP implementation experience is an asset
- Skilled at business partnering with operations
- Skilled at simplifying and streamlining complex processes and transactions
- Demonstrated ability to recommend and implement improvement initiatives
- Superior skills in Microsoft Office Suite

### **How to Apply**

If you are interested in applying, please submit a cover letter and a résumé to:

[recruitment@kohlandfrisch.com](mailto:recruitment@kohlandfrisch.com).

***Please ensure you specify the job title, Senior Manager, Finance, in the subject line of your email.***

*Kohl & Frisch would like to thank all applicants for their interest. Only those candidates who are selected for an interview will be contacted. Kohl & Frisch Limited welcomes applications from individuals with disabilities and provides accommodations upon request for candidates taking part in the selection process.*